



Ronald S. Rubin

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Ron is a senior executive officer with over 25 years of experience as Chief Financial Officer. He is recognized as a strategic partner to the CEO. As Chief Financial Officer, Ron managed one IPO in the aerospace industry and negotiated numerous Debt and Bank credit facilities in a variety of industries. He has substantial international experience, having been CFO of the US affiliates of one Italian company, one Israeli company and two German companies; this resulted in a 3-year assignment to Frankfurt Germany.

Ron has managed several mergers, acquisitions and divestitures during the past 30 years. In his previous CFO role he completed five acquisitions ranging in acquisition cost from \$1 million to \$15 million. Additionally, he managed the successful implementation of two ERP systems and has significant experience in management reporting and cost/cash management functions.

Ron earned a Bachelor of Engineering degree from The Cooper Union, a Master of Science from Carnegie-Mellon University, and an MBA from the University of Tulsa.

Summary of Skills

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|--------------------------------|----------------------------|------------------------------------|
| ✓ Mergers and Acquisitions | ✓ Financial Reporting | ✓ ERP System Selection |
| ✓ Raising equity and debt | ✓ Due Diligence | ✓ Cash Flow Maximization |
| ✓ Financial Statement Analysis | ✓ International Operations | ✓ Operations & Efficiency Analysis |
| ✓ Capital Acquisition | ✓ Strategic Planning | |

Specific Experience

- Chief Financial Officer of a Dallas-based healthcare company that provided primary care and addiction treatment services in five states
 - Negotiated a senior debt facility including a revolving line and term debt
 - Raised equity and debt from a private equity firm
 - Managed the successful completion of five acquisitions
 - Established an IT department and a Financial Analysis department
- Chief Financial Officer of an international joint-venture Aerospace company
 - Grew the business from development stage to delivery of \$200 million of aircraft
 - Represented the interests of the US owners as the company grew and was restructured

- Provided financial reporting and project analysis to the Italian parent company.
- Chief Financial Officer of a private-equity-owned Aerospace company
 - Grew the company from \$60 million to \$500 million in revenue in 4 years
 - Negotiated a new \$10 million asset-backed revolving credit facility
 - Obtained numerous amendments to the mezzanine debt to avoid acceleration of the facility
 - Led selection and implementation of ERP system
 - Staffed the finance and administration departments from 3 to 9 in 18 months
 - Established an IT department
- Chief Financial Officer of a German-owned design- and build-to-order industrial equipment company
 - Revised all employee benefit plans to comply with new regulations
 - Created a cash management program for all US affiliates of the parent company that moved over \$1 billion/yr between subsidiaries, resulting in significant consolidated interest expense reductions
- Chief Financial Officer of a private equity-owned Material Handling company
 - Revised accounting procedures to comply with GAAP
 - Successfully renegotiated bank covenants following numerous breaches.

Industry Experience

Aerospace	Healthcare	Industrial Machinery
Chemicals	Consulting	Material Handling
Wholesale	Staffing	