



**Capital CFO
Partners**
Strategic Executive Advisors

Kevin W. McAleer

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Kevin is a senior executive officer with 30 years of experience as Chief Financial and Administration Officer and a key member of the executive management committees of six public companies and two private companies with revenues from \$5 million to \$1.2 billion in diverse industries with international exposure. He is recognized as a strategic thought leader with strong negotiating skills and impeccable business acumen and integrity. As Chief Financial Officer, Kevin managed four IPO's in four different industries, high-tech manufacturing, consumer products manufacturer, telecommunications and financial services. In addition, he raised in excess of \$4 billion in Equity, Debt and Bank facilities.

Complicated turnaround transactions with several companies, including restructuring a chemical manufacturing company's \$500 million of senior and junior high yield debt utilizing a "fast track" pre-negotiated bankruptcy, are a significant part of Kevin's background.

Kevin has managed several mergers, acquisitions and divestitures and in his previous CFO role he completed four acquisitions ranging in acquisition cost from \$20 million to \$100 million. Additionally, he managed the successful implementation of four ERP systems and has significant experience in management reporting and cost/cash management functions.

As a graduate of LaSalle University in Philadelphia, PA with a B.S. in accounting/economics, he is one of only a few to receive the distinguished Michael A. DeAngelis Award for Professional Achievement from LaSalle.

Summary of Skills

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|------------------------------------|--|------------------------------------|
| ✓ Managed four IPO's | ✓ Financial Reporting | ✓ Mergers and Acquisitions |
| ✓ Revenue Growth | ✓ Strategic Planning | ✓ Cash Flow Maximization |
| ✓ Turnarounds | ✓ ERP System Selection and Configuration | ✓ Operations & Efficiency Analysis |
| ✓ Capital Acquisition | ✓ International Operations | ✓ Financial Statement Analysis |
| ✓ SEC reporting and Sarbanes-Oxley | ✓ Due Diligence | |

Specific Experience

- Chief Financial Officer of a financial services company (broker/dealer)
 - Managed \$111 million IPO, \$125 million bank facility and \$260 million in debt
 - Directed the implementation of SOX on time and on budget
 - Managed the successful completion of four acquisitions
 - Increased the investment analysts following the company from 4 to 8 in 18 months

- Chief Financial Officer of a Telecommunications company
 - Completed the acquisition of a competitor with revenues of \$650 million
 - Directed the implementation of an ERP system
 - Negotiated \$3 million receivable financing for European subsidiary

- Chief Financial Officer of a Broadband Wireless Internet Access provider
 - Negotiated the industry's largest wireless broadband footprint (4,000) locations
 - Negotiated 8 co-marketing agreements with large PC manufacturers

- Chief Financial Officer of a Telecommunications company
 - Managed \$100 million IPO, \$100 secondary offering and \$360 million in debt
 - Led selection and implementation of ERP system
 - Staffed the finance and administration departments from 10 to 120 in 18 months

- Chief Financial Officer of consumer products manufacturer
 - Managed \$250 million IPO
 - Completed 4 acquisitions increasing revenues from \$100 million to \$800 million

Industry Experience

- | | | |
|-------------------------------------|-----------------------|---------------------|
| ✓ Manufacturing | ✓ Industrial Products | ✓ Consumer Products |
| ✓ Broker/Dealer | ✓ Telecommunications | ✓ Technology |
| ✓ Banking | ✓ Chemicals | ✓ International |
| ✓ Private Equity/Venture
Capital | ✓ Not-for-Profit | ✓ Consulting |
| ✓ IT Outsourcing Service | ✓ High Tech | ✓ Engineering |