



Capital CFO
Partners
Strategic Executive Advisors

Chris Domijan, MBA

cdomijan@capcfos.com

Cell: 832-865-1119

Chris Domijan is a trusted and highly accomplished Senior Financial Executive with successful experience working in highly regulated environments for diverse public and privately-held companies in financial services, hospitality, casino gaming, software development, digital marketing, credit card issuance and the payment industries. He achieves long and short-term goals by assessing and strategically adapting to ever-changing situations to consistently deliver positive bottom line results.

Chris has closed over \$100M in acquisitions including two financial service companies, a software development company, a digital marketing company, two casinos and a gaming distribution company. He transitioned a company from the OTC to Amex Exchange while growing the market cap from \$20M to \$250M. Chris was integral in merging two private companies and taking them public through a reverse merger where he subsequently completed a convertible preferred stock offering. He has completed \$210M in senior debt financing and managed a large casino development project which was then funded through the issuance of \$200M in high yield debt.

Chris Domijan's proven strengths in corporate development are supported by his visionary focus on growth strategies through profitable organic or tactical acquisitions and his ability to access capital markets for debt or equity to fund those growth strategies. Chris' vast high growth business industry experience allows him to envision future market trends, plan accordingly, execute and successfully manage organizational / cultural change associated with this fast growth.

Chris received his MBA in Finance from the Crummer School of Business at Rollins College and a BA in business and economics from Rollins College.

Summary of Skills

- ✓ Strategic Vision and Leadership
- ✓ Multi-Unit/Multi-Location
- ✓ Creating Enterprise Value
- ✓ Investor Relations
- ✓ Merger & Acquisitions
- ✓ Debt & Equity Financing
- ✓ Public Offerings
- ✓ Corporate Finance
- ✓ Capital Markets
- ✓ Organization Restructuring
- ✓ Sarbanes – Oxley Compliance
- ✓ SEC Financial Reporting

Specific Experience

- Chief Financial Officer - acquired and integrated three financial service company acquisitions in the US and Caribbean
 - Led the financial due diligence and managed the regulatory approval process of the acquisitions
 - Negotiated business terms for the Jamaica company acquisition and delivered a 3 year operating plan to grow net income from breakeven to \$10 million
 - Acted as interim COO for the trust company acquisition for 6 months while building a new financial and operating team
 - Revised the Anti-Money Laundering Compliance Manual

- Executive Vice President & Chief Financial Officer for a public Holding company that provides innovative technology and operational solutions to gaming providers
 - Merged two privately held companies and completed a reverse merger into a public company
 - Filed a successful SB-2 working closely with the SEC during an nine-month process
 - Developed the company's investor summary and presented on road shows to multiple investors and hedge funds, raising \$9.1M from a convertible preferred offering
 - Grew revenue by 44% from \$16M to \$23M
 - Secured a \$5M bank term loan
 - Produced and managed the annual plan and budget for the company and its subsidiaries, which include a gaming equipment supplier and the largest bingo distributor in the state of Texas
 - Led the establishment of the code of ethics, insider trading, corporate communication, disclosure and governance policies
 - Implemented a new general ledger and financial reporting system

- Chief Financial Officer for a public company that developed, owned and managed casino gaming properties
 - Grew company from \$20M to over \$200M market cap and transitioned it from OTC to AMEX
 - Completed \$210M senior credit facility and established a \$40M corporate line of credit
 - Drove revenue growth and expense control driving an EBITDA increase from \$30M to \$50M
 - Launched investor relations department and increased coverage by seven independent analysts and growing institutional coverage from 0 to 35%
 - Managed the company's largest development project, securing \$200M in high-yield debt
 - Integral in growing company from a development company with one gaming property into a gaming management company with 8 properties

Industry Experience

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| ✓ Financial Services | ✓ International |
| ✓ Hospitality | ✓ Payment Processing |
| ✓ Digital Marketing | ✓ Credit Card Issuance |
| ✓ Casino Gaming | ✓ Distribution |